

# Utah's Advanced Materials Industry

Brent Strong
Chief Scientist
UAMMI

uammi.org

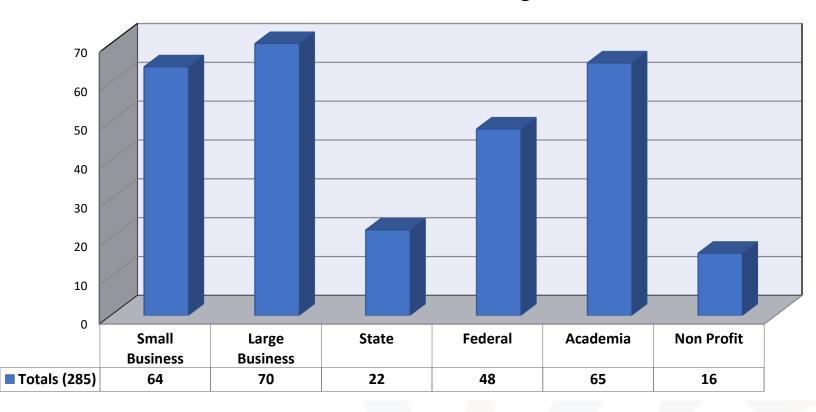
# Utah's Advanced Materials Industry

- Advanced materials are essential to some of Utah's most important economic clusters
  - Aerospace/Defense—Aircraft, Missiles, Spacecraft
  - Outdoor Products—Archery, Skis, Snowboards, Bicycles, Snowshoes
  - Medical Devices—Prosthetics, Implants, Equipment
- Carbon Composites is largest sector, also fiberglass, ceramics, titanium, and other non-ferrous metals
- Utah has a worldwide reputation in carbon composites development
  - Processes developed in Utah include filament winding, automatic tape laying, and fiber placement

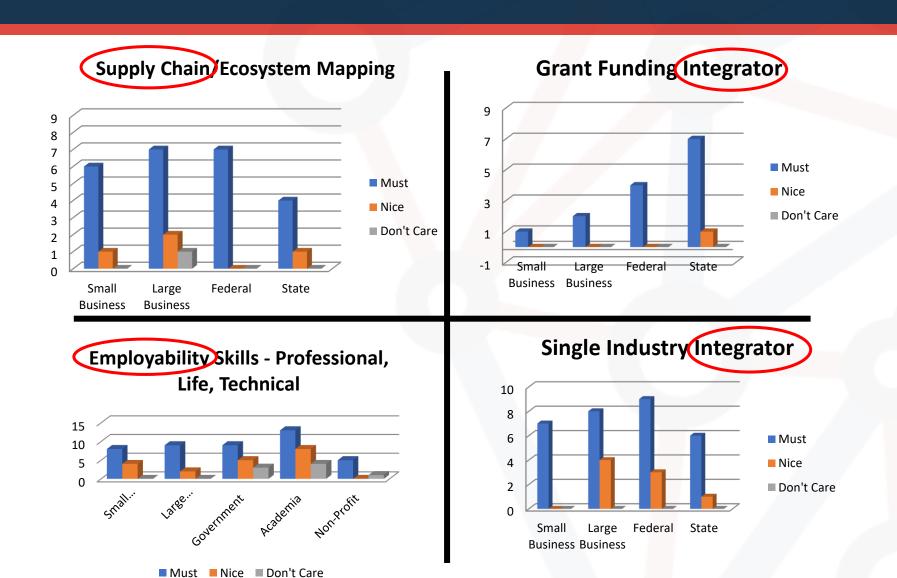
# **UAMMI Origins—How to support the Advanced Materials sector?**

- Governor's Office survey of Advanced Materials companies
- Survey

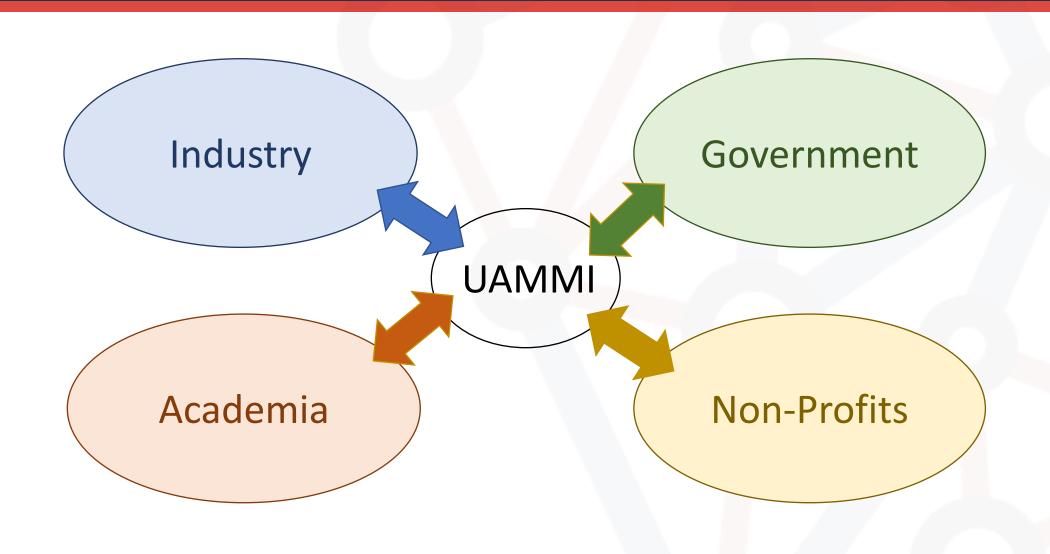
#### **UAMMI Interviews Customer Segments**



### What We Learned



# **UAMMI Structure and Interactions**



# Industry Partners (selected out of ~100)

















LOCKHEED MARTIN















# **Academic Partners**



















# **Government Partners/Contractors**





























# **Non-Profit Partners**





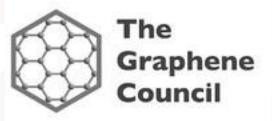












# Mission of UAMMI

#### Utah's Advanced Materials "Think Tank"

- Promote advanced materials and manufacturing processes in Utah
- Convener of industry, academia, government, education, non-profits
- Provide state of the art information and connections
- Access to both academic and industrial research to solve problems industry has in common
- Advocate for workforce issues that impact the advanced materials industry
- Assist Utah economic development efforts to expand the industry
- Work with innovation centers to address advanced materials issues

# **CONNEX Manufacturing Database**

# connex

#### **UAMMI SUPPLY CHAIN CONNECTION AND EXCHANGE**

- Database designed by UAMMI especially for Advanced Materials
- Implemented in Utah
- Now in 5 other states and National Association of Manufacturers
- Adopted by several Federal Agencies
- Rapidly becoming the national standard
- Hill AFB tool for legacy aircraft parts
- Northrop Grumman tool for identifying small business suppliers

# **RAMP Business Accelerator**



- Sponsored and supported by UAMMI
- Cohorts of 5-7 companies with new products
- Entrepreneurial instruction
- Mentoring from experts (several from UAMMI)
- About 75% successful product launches

#### CROSSTALK

- Semi-annual conference sponsored by UAMMI
- Typically ~300 attendees (no entry fee)
- National and local speakers on selected topics
  - New innovations in Advanced Materials
  - Government programs and how to negotiate them
  - Additive Manufacturing
  - Advanced Air Mobility



# **Workforce Programs**

- IACMI/Davis Tech joint program with IACMI for the Navy
- Utah Aerospace Pathways
  - Development of High School curriculum and lab on composites
- Masters' Program in Composite Engineering
  - Utah State University and Weber State University Joint Program
- Surplus Materials Clearinghouse (Connex)











# **SBIR - STTR Funding**



- ElectraFly/Weber State Univ./UAMMI—Adv. Air Mobility parts
- ElectraFly/Brigham Young Univ./Hexcel—Adv. Air Mobility propellors
- AnalySwift/Weber State Univ./UAMMI—Design of propellors
- Impossible Objects/Hill AFB/UAMMI—Legacy aircraft with carbon fiber

## **Revenue Creation**

- UAMMI helped obtain license from BYU
- UAMMI helped define production system
- UAMMI introduced companies for manufacturing
- Later investment
- Adhesive issue help











# **Revenue Creation**

- University of Utah grant from EDA for making carbon fiber from coal
- Advisory group formed by UAMMI to assist in market plan
- Testing organized by UAMMI









# United together to help Utah Manufacturers Grow and Thrive





















# **Grants to support UAMMI**

- Small Business Administration (SBA)—\$5MM/5 years
- Utah Defense Manufacturing Center—\$5MM/5 years
- Utah State Legislature—\$300K/5 years
- CARES & ARPA funding

### **Utah Welcomes IACMI in 2022!**

- Utah is the home to:
  - Hexcel composites manufacturing
  - HAFB composites programs to support the Nuclear Weapons System and the Ground Based Strategic Deterrent Program
  - Industry leading Workforce Programs

Let UAMMI know how we can help with IACMI in 2022!





# Thank you

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